

04/17/2023

RE: TOMATOES

Rounds

The market on rounds has strengthened as a result of weather in the east. Plenty of product to go around from both Florida and Mexico. Rain delays have restricted supply firming up the market by several dollars. Quality on the product is good. Demand seems to be picking up as Spring has sprung.

Romas

FOB markets are coming in with higher quotes this week and have not yet leveled off. Growers increased FOB prices very quickly from what it was last week and new price points on the receiving end have not had a chance to kick in to match the current higher FOBs. Actual usage is still reflecting movement at lower FOBs. Markets are increasing due to growers in the Culiacan region of Mexico declining in production for the season and pick schedules for new crops in Florida being disrupted by rain. There is a wide range of quality out of Mexico and lower quality romas for less money. The higher quality romas are commanding higher FOB's. There is very high demand for higher quality product.

Grape

Market is a up a couple of dollars this week compared to last week. Florida has started harvesting new crops but rain has disrupted picking and packing schedules. Volume is inconsistent. Mexico is crossing a decent amount of product but also seeing strong demand and able to command higher FOBs than last week.

Cherry

Supplies are very short at the Nogales, Arizona crossing point. Quotes about \$4 to \$5 higher FOB than FOB quotes for cherries crossing in McAllen and Florida. Quality is going to vary depending on location, grower, green house grown, etc... Florida typically has larger sized cherries than Mexico.

